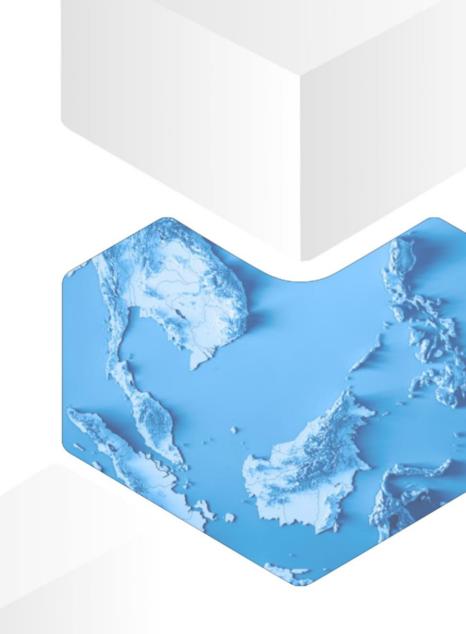


PRE-ORDER LISTING

JUNE 2023



COURSE OVERVIEW

INTRODUCTION

Pre-Order feature provides sellers with a longer lead time for order preparation. This module provides you with details about the key features of Pre-Order.

WHAT YOU'LL LEARN

- 1. Understand how to use the Pre-Order listing feature
- 2. Learn about Pre-Order limit and SLA for Pre Order items
- 3. Learn to monitor and ensure policy compliance





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Enforcement and Penalty



Seller's View on Seller Center

Different Package for Variants		
Switch on if each variants has different dimension & weight.		
* Package Weight		
0.3 kg 🗸		
* Package Dimensions (cm)		
28 X 18)× 8	
Dangerous Goods		
None Ocontains battery / flammables / liquid		
/iew Shipping Cost Detail $ imes $		
Pre-Order		
How many business day(s) to process order?		
Narranty Ty Pre-Order should be between 7-30 days		

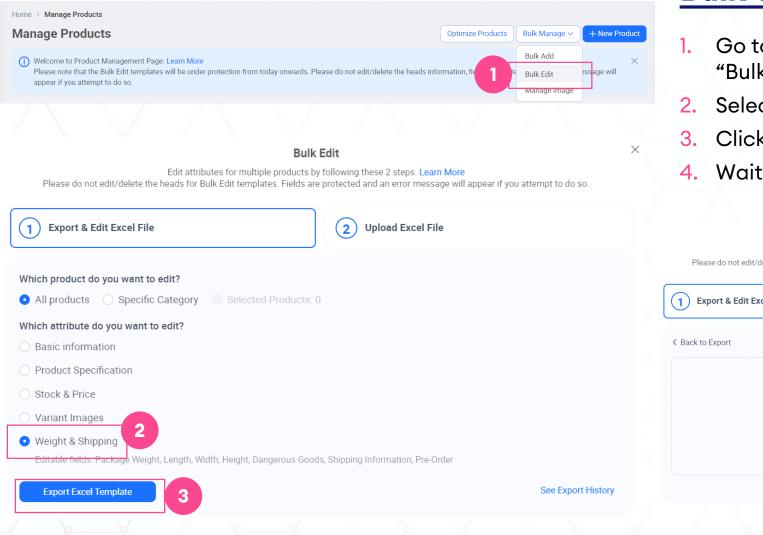
Update the Product to Preorder

- 1. Eligible sellers will be able to view the **Pre-Order** feature under **Shipping & Warranty**.
- 2. Toggle the **Pre-Order button** to set the product as a **Pre-Order listing**.
- 3. Set the **number of days** required to process the **Pre-Order listing**-this period may be between a minimum of 7 business days to a maximum of [30] business days, according to the SLA definition below.

Delivery Type	SLA
Non-Delivered by Seller (Non-DBS)	From order paid date to parcel scanned by logistic partner/drop-off point
Delivered By Seller	From order paid date to delivered status



Seller's View on Seller Center



New Slide

Bulk Upload to Preorder

- Go to **Manage Product Page** and click on "Bulk Manage". Select "**Bulk Edit**".
- 2. Select "Weight & Shipping"
- 3. Click on "Export Excel Template".
- 4. Wait till the file downloaded.

Bulk Edit

 \times

Edit attributes for multiple products by following these 2 steps. Learn More Please do not edit/delete the heads for Bulk Edit templates. Fields are protected and an error message will appear if you attempt to do so.

1 Export & Edit Excel File	2 Upload Excel File
< Back to Export	47.4%
The tas	sk has been created, please wait a moment
	View history ~

Lazada University

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Seller's View on Seller Center

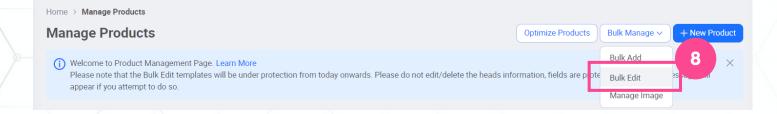
File	Home Insert [iome Insert Draw Page Layout Formulas Data Review View Help 🔏 Viewing 🗸 🖓 Edit a				
do	Paste Clipboard		E 2₺ Wrap Text E Merge & Center × Alignment Number		nsert Delete Format	
	\sim \times \checkmark f_x	Product ID				
A C			F	G	H Package Length (cm)	
1 Product ID Product Name		Package Width (cm)	Package Height (cm)			
2 Optional		Mandatory	Mandatory	Mandatory	Mandatory	
•	System generated numerical II that represents your product. One product ID is equivalent to a product page. Variations share the same product page and hence they share the same Product ID.	o Product name should include		Please ensure you have entered the right package weight (kg) and dimensions (cm) to avoid incorrect shipping fee charges	Please ensure you have entered the right package weight (kg) and dimensions (cm) to avoid incorrect shipping fee charges	

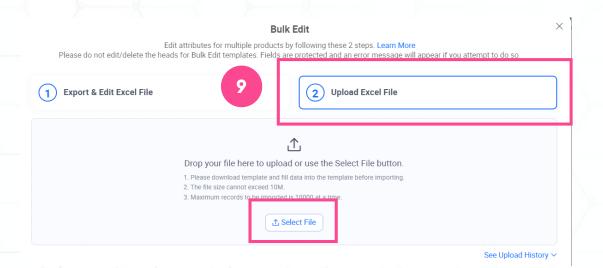
	к		L	M
	Dangerous Goods		Pre-Order Enable	Pre-Order ShipDays
_	Optional		Optional	Optional
	Please fill in accurately. Inaccurate D may result in additional shipping fer failed delivery. DG contains battery/magnet/liquid/flammable materi If not fill, default value is None DC.	or ials.	Do you want to set this product as Pre- Order?	How many business days to process order? Please fill in accurately. Note: Different variations of the same product MUST HAVE the same number of Pre-Order Ship Days.
	Choose from the drop-down		Yes / No	Pre-Order should be between 7-30 days
_	None		Yes	20

- 5. Download the online excel file into local disk and open the offline file.
- 6. Select the Product SKU that require to be under Preorder, update column "L" and "M". Input the required business days.
- 7. Save the offline file.



Seller's View on Seller Center

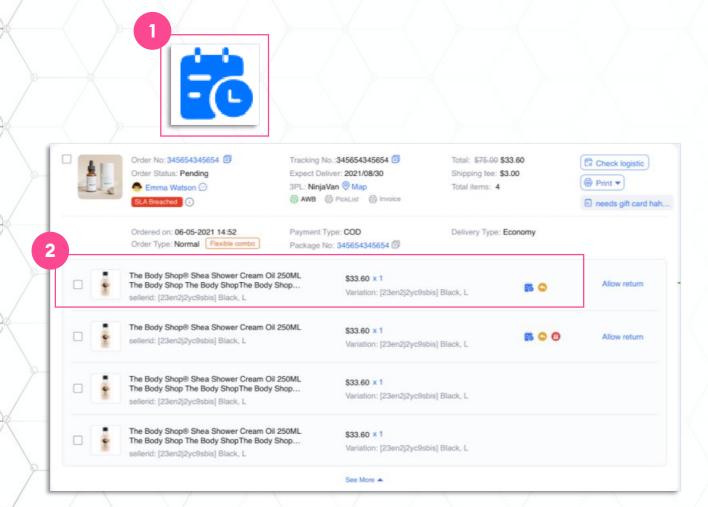




- 5. Go back to Manage Products Page and Click "**Bulk Edit**".
- 6. Select "Upload Excel File" and click on "Select File" to upload.



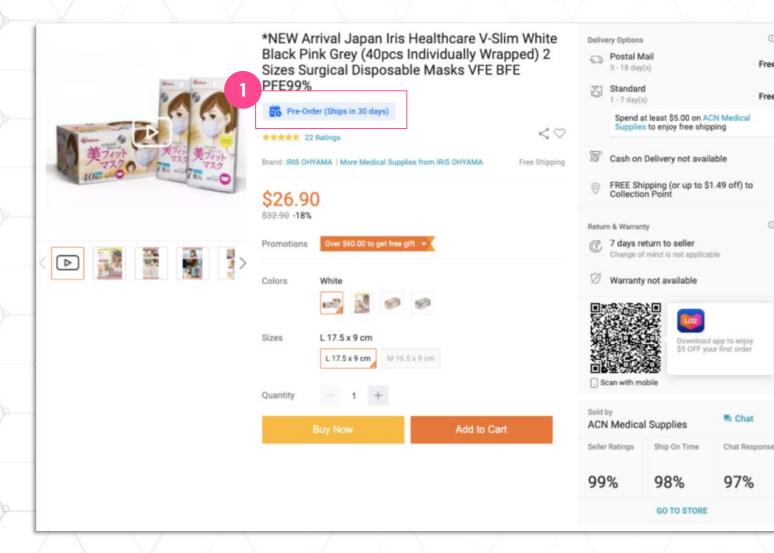
Seller's View on Seller Center



- . The **Pre-Order icon** will be displayed for Pre-Order items in Order Management Page for easy identification
- 2. Sellers to create separate packages for:
 - Pre-Order items and non-Pre-Order items
 - Pre-Orders on different SLAs



Buyer's View - Website



A product set as **Pre-Order** will have a Pre-Order tag visible to the buyer from the Product Listing page, Check-Out page, and Order Detail page.

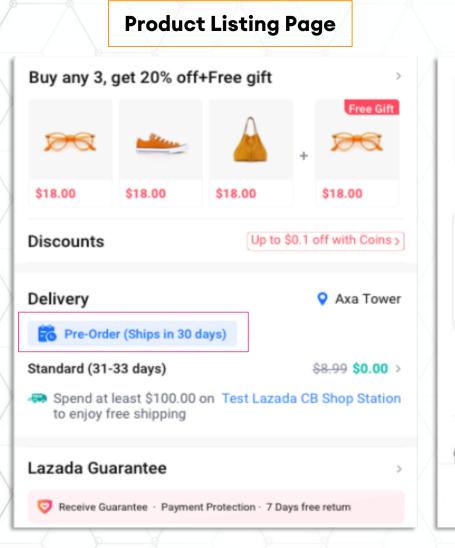
0

Free

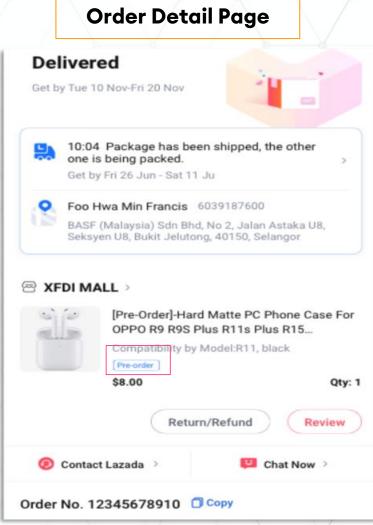
Free



Buyer's View – Mobile App



	Checkout	Page	
	[Pre-Order]-Hard N OPPO R9 R9S Plus		
	Compatibility by Mo	odel:R11, black	
	\$8.00		Qty: 1
Standard Del	ivery	\$2.79	\$2.39 >
B Est. Arriv	al: 10-25 Dec		>
	te this is a pre-order pro eller to prepare and ship		F12
	2 ite	em(s), Subtotal: {	\$19.99
≅ XF ⇒			
	Total: \$149	.00 Place	Order





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PRE-ORDER LISTING LIMIT

(i) Welco	me to the new & improved Product Management Page.				4
All (19)	Active (10) Inactive (5) Draft (1)	Pending QC (1) Susp	ended (1) Delete	d (1)	
Filter Proc	duct: Out of Stock Pre-Order Ongoing Camp	Boosting Opportunitie	es Virtual Bundle	Pickup in Store	
SKU	✓ Please Input Q Select	Category Please Select	 ✓ Sort 	by Please Sel	lect 🗸
	Product Info	Price	Stock	Product Score	
	Long Product Name Very very very wow, so long, when does it stops ? Now ! Well not now maybe late Seller SkU: 123456789-123456789 🗟	Rp 5.000.000 🗹	1.500 🗹	● Excellent > ☆ 999.999+ @ 125.567	Edit More 👻
	Long Product Name Very very very wow, so long, when does it stops ? Now ! Well not now maybe late Seller SKU: 123456789-123456789 @	Rp 5.000.000 🖄	1.500 🗹	● Fair > ☆ 999.999+ ⊚ 125.567	Edit More 🔻
	Product Name Goes Here Seller SKU: 123456789-123456789 🖻	Rp 5.000.000 🗷	1.500 ×	• Poor > mit 85 / 100	Edit
			You almost Lazada. Lea	reach the maximum pre-order pr I <mark>m More</mark>	oduct allowed by

A **Pre-Order limit** is the **maximum number of products** set as pre-order and can be viewed at the **Manage Products** page.

The table below shows the maximum number of products that can be listed as pre-order.

	Туре	Criteria
	% Pre-Order products	10% of total active products or 5 products whichever is higher
Non-LazMall	Maximum number of Pre-Order products	100
LazMall	% Pre-Order products	20% of total active product or 5 products whichever is higher
	Maximum number of Pre-Order products	100



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ENFORCEMENT AND PENALTY

Metrics	Violation
Number of Pre-Orders cancelled	>=[5]
Seller Level Seller Fault Cancellation Rate for Pre-Orders	>=[5]%

A seller with **Pre-Order cancellation** more than the thresholds set in the table will have the **Pre-Order feature removed**, regardless of the seller's eligibility status at that point of time.

Sellers will be able to see the seller level and product level Pre-Order cancellation rate and cancellation items in **Account Health page**.

3 Lazada Seller Center	Fulfilment Violations					
Products • V	Metrics	My shop	Guideline	No. of Violations	Penalty	Action
= Orders V	Cancellation Rate 🕜	• 0%	≤1%	-		View details
Marketing Center ~	Pre-Order Cancellation Rate ②	•-	≤1%			View details
🕕 Data Insight 🔷	Package Not Ready 📀	• 2.03%	≤10%	1	1 point(s)	View details
Business Advisor	> Ship On Time (SOT) 🕜	• 99.67%	≥95%	-	-	View details
Account Health	Fast Fulfilment Rate 📀	• 99.61%	≥80%	-	-	View details

Note: The evaluation period will be on a monthly basis and the penalties will take effect for 1 month for first-time offenders, 3 months for second-time offenders, and 6 months for third-time offenders or more.



ENFORCEMENT AND PENALTY

Implications of Feature Removal

- Sellers will be **unable to add new items** to Pre-Order
- Seller's existing Pre-Order products with **high product level seller-fault cancellation rate** will also be **deactivated**
- The rest of the existing Pre-Order products can remain, but sellers **are unable to edit the Pre-Order SLA**. If sellers would like to change this back to the normal platform SLA, sellers would need to **deactivate the Pre-Order product**



Note: The evaluation period will be on a monthly basis and the penalties will take effect for 1 month for first-time offenders, 3 months for second-time offenders, and 6 months for third-time offenders or more.



SUMMARY

- Understand how to use the new Pre-Order feature, including the Pre-Order limit and Pre-Order SLA
- Familiarize with the enforcement implications if you fail to comply with the Pre-Order policy





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